

> Sakar Healthcare Top Management: Vision and Ambition



Sakar Healthcare commercialises pharmaceutical products since 2005. Founder and Managing Director Sanjay Shah plays a key role in articulating the innovation that propels the company's growth. Mr Shah's honed his skills and expertise in the plastics and mineral water industry over decades, prior to entering the crowded pharmaceuticals domain. In the process, he pushed boundaries and came up with visionary ways to progress in this competitive business.

Mr Shah strongly believes that by obtaining a MBA degree has acquired the necessary skills needed to successfully run a company. At the same time, it is of vital importance to maintain a naturally good outlook and take care of employees. According to his personal vision, passionate people can change the overall culture and help shape an incredible environment. This philosophy, and a fair measure of business acumen, allowed Mr Shah to deliver on promises and build the credibility of Sakar Healthcare. Currently, he spearheads the corporate strategy decision-making process, leveraging core competencies and foresight.

Whether it is greater market share, larger profits, a higher stock price, or preferably all three; Rita Shah, promotions director at Sakar Healthcare and a science graduate, excels at ensuring the company runs smoothly. Mrs Shah is in charge of administrative and human resource operations. She defines her success through challenging limitations, facing the odds, and developing insights: determinant factors that command respect.

Aarsh Shah, a pharmacist with a MBA from University of Cardiff (UK), is joint managing director at Sakar Healthcare. With a well-developed understanding of contemporary business models and operations, Aarsh Shah manages the company's business operations with precision. He also leads the international business development project, expanding into overseas markets and establishing credible channel partnerships. His contribution helped Sakar Healthcare leverage its core competency of manufacturing pharmaceutical formulations that are used in 35 countries. The product portfolio includes small volume parenteral, (including lyophilised products in vials), cephalosporin (tab, cap, sachet, dry syrup, dry powder injection), and oral liquids.

JK Rowling once said: "It is our choices that shows what we truly are, far more than our abilities." Foregoing a promising in fashion technology, following of her studies at the London College of Fashion, Aayushi Shah, with an executive MBA from Cambridge University, decided to join



Sanjay Shah



Rita Shah



Aayushi Shah



Aarsh Shah

the family business. Her flexibility in approach, inquisitiveness, ability to convert ideas into reality, help align internal functions through operational excellence. It also allowed Sakar Healthcare to gradually broach regulated markets.

Management excellence coupled to top operational performance have powered Sakar Healthcare to claim an enviable market position from which the company now aims to grow further, establishing, as it does, a truly global footprint. ❄